

It's simple.

Buy Berk-Tek.

Meet the rebate min.

Get a rebate.



At the end of the year, we like to say **thank you for partnering with Berk-Tek** by offering the OASIS Year End rebate. To qualify, you must be a currently certified OASIS contractor and purchase a minimum of \$250,000 in qualifying Berk-Tek products during the 2017 calendar year - see the complete list of products below.

Rebate Percentage

Category

Qualified Products



CAT6

- LANmark™ -6 (Plenum/Riser)
- LANmark™ -6 FTP (Plenum/Riser)
- LANmark™ -1000 (Plenum/Riser)
- LANmark™ -2000 (Plenum/Riser)

CAT6A

- LANmark™ -10G FTP (Plenum/Riser)
- LANmark™ -10G2 (Plenum/Riser)
- LANmark™ -XTP (Plenum/Riser)

Fiber

- Standard Berk-Tek Fiber (all cable constructions)
- GIGAlite™ Fiber (all cable constructions)

FAQ's

Who is eligible?

- Currently certified OASIS contractors who purchase at least \$250,000 in eligible Berk-Tek products.

How do I submit for the Year End rebate?

- Request your POS reports from each distributor. Log into www.berktekoasis.com and upload the reports.

How long does it take to get my rebate?

- The rebate takes 4-6 weeks to process.

How do I get paid?

- You will receive a check payment for the rebate.

Applying for the Year End rebate:

1. Log into www.berktekoasis.com
2. Click on Applications
3. Click on Rebates
4. Click on New
5. Select "2017 OASIS Year End Rebate" from the drop down menu
6. Click Browse, locate the POS report file on your computer, and click Add
7. Continue to add files as needed
8. You're done! Simply wait 4-6 weeks to receive your check.

What's required on a POS report?

- Customer name
- Distributor name
- Invoice/PO #
- Berk-Tek part #
- Purchase price
- Purchase/invoice date
- Product description
- Volume/footage

It's good to be a member.

Make sure you are taking advantage of all the program benefits, including:

- OASIS Design Build Rebate
- LANmark™ -6 Plenum Rebate
- Twice the Value Fiber Rebate*
- OASIS Online Training (includes 4 CECs)
- Maximize Your Opportunity Sales Tool
- Fiber Resource Landing Page

*Must qualify for the Year End Rebate



FIBER THAT REDEFINES THE LIMITS.

x2

Twice the distance. Twice the value.

Wireless networks must support higher bandwidths than ever before and still go the distance. Berk-Tek's proprietary GIGAlite™ fiber is uniquely designed with tighter tolerances than the standards. As a result, Berk-Tek's **GIGAlite™ 10XB OM4+** supports **40G to a guaranteed distance of 300M. That's 2x the standard limit of 150 meters!**

And now Berk-Tek wants you to go twice as far towards the OASIS Year End rebate. Purchase any Berk-Tek fiber (excluding PreTerm) between now and the end of the year, and **every \$1 you spend on fiber purchases, will count as \$2 towards the Year End rebate*** – see the example below.

2017 Purchases:

CAT6:	\$100,000
CAT6A:	\$75,000
<u>Fiber:</u>	<u>\$50,000</u>
Total:	\$225,000

x2

2017 Purchases – with fiber incentive:

CAT6:	\$100,000
CAT6A:	\$75,000
<u>Fiber:</u>	<u>\$100,000</u>
Total:	\$275,000

Maximize your rebate:

You can use the fiber incentive to reach the Year End rebate minimum of \$250,000. Once you meet the minimum (even if it's by adding in the fiber incentive), you'll receive a 4% rebate on qualifying products. See the Year End rebate program for full details.



2017 Rebate- with fiber incentive:

CAT6:	\$4,000
CAT6A:	\$3,000
<u>Fiber:</u>	<u>\$4,000</u>
Total Rebate	\$11,000

*Contractor must be certified in the OASIS program and meet the minimum for the Year End Rebate to receive a rebate.

